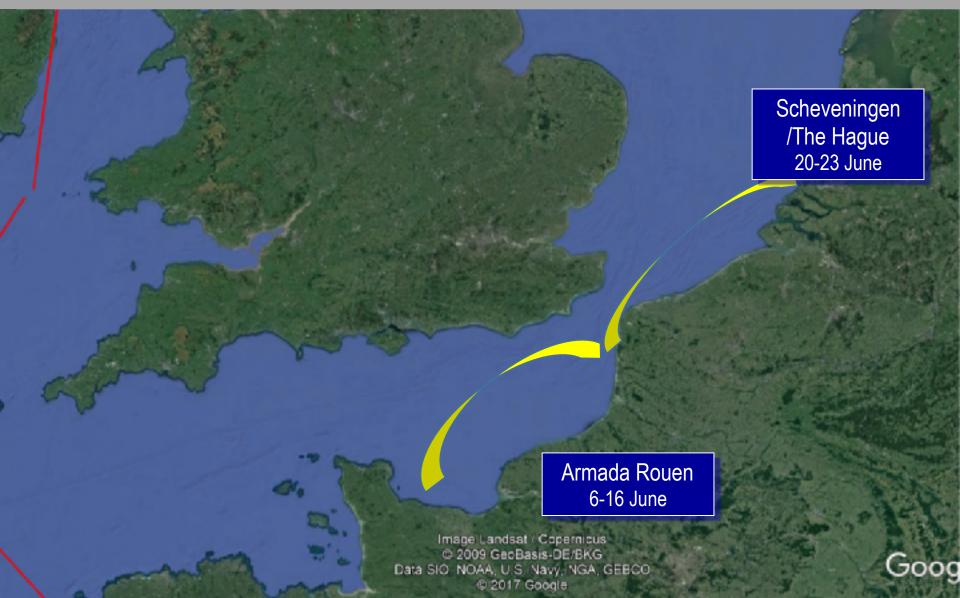
INTERNATIONAL SAIL TRAINING AND TALL SHIPS CONFERENCE 2018

SESSION 6B THE TALL SHIPS RACES AND REGATTAS 2019 PREVIEW

Liberty Tall Ships Regatta 2019 Race



The Tall Ships Races 2019 Feeder Race









Liberty Tall Ships Regatta 2019





Sail Training International

Liberty Tall Ship Regatta 2019:

From all over the World to Rouen Then, from Rouen to La Hague (Scheveningen)

Rouen: 6 - 16 June

Start line: Baie de Seine on 17th at 10:00

Scheveningen: 20 - 23 June





TALL SHIPS REGATTA 2019



History of the Armada

- The idea came as a result of a transatlantic race of multihulls between Rouen and New York, celebrating the 100th anniversary of the crossing of the Atlantic by the Statue of Liberty in 1886.
- The main founders are Patrick Herr and Jean Lecanuet.
- Thus it was decided to bring the world's largest sailing ships to Rouen for the bicentenary of the French Revolution in 1789.
- The 1989 event was so successful that it became a regular meeting.



The Armada in Rouen at the bottom of the Cathedral from 30 years

1986 : La Course de la Liberté

1989 : Les Voiles de la Liberté

• 1994 : L'Armada de la Liberté

• 1999 : l'Armada du Siècle

• 2003 : l'Armada 2003

• 2008 : l'Armada 2008

2013 : l'Armada 2013













Arrival / Departure

<u>Arrival</u>

- On 4th June at the earliest / 6th June at the latest for cat. A-B
- On 13th June at the earliest for cat. C-D

Sailing Parade

- On 16th June
- From Rouen to down river
- Started at 8:30 for cat. C-D / Started at 9:30 for cat.
 A-B

Departure of Liberty TSR

- On 17th June
- From Baie de Seine to The Hague





75th ANNIVERSARY OF THE D-DAY LANDINGS

KEY FACTS & FIGURES

- 50 vessels on the goays of the Seine in the heart of Rouen
- 20 represented countries
- 5000 sailors on the streets and at the queys of Rouen
- 7 millions of visitors





Berthing locations







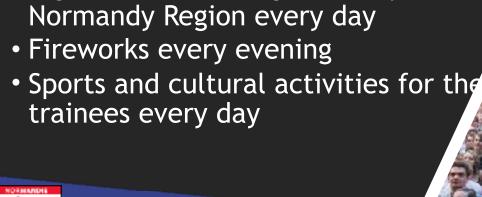




More than 10 days of celebration

Every days and nights:

- Animations on the docks
- Big live concerts organized by the Normandy Region every day
- trainees every day





June 5, 2019

La Grande Pagaille

Crews try to cross the Seine without flowing aboard some crazy & original boats



Watch the launch of the 7th edition of the Armada with this crazy and emotional day



June 6, 2019

Ships arrival

of the main part of the fleet berthing up to the Flaubert bridge

(40 tall ships and military vessels are expected)



June 8, 2019

- Official opening at 11am
- Captain's Diner



June 9, 2019

• 10h30 Sailors' Mass

Between 2,000 and 5,000 people expected

Mass animated by a choir of 700 children



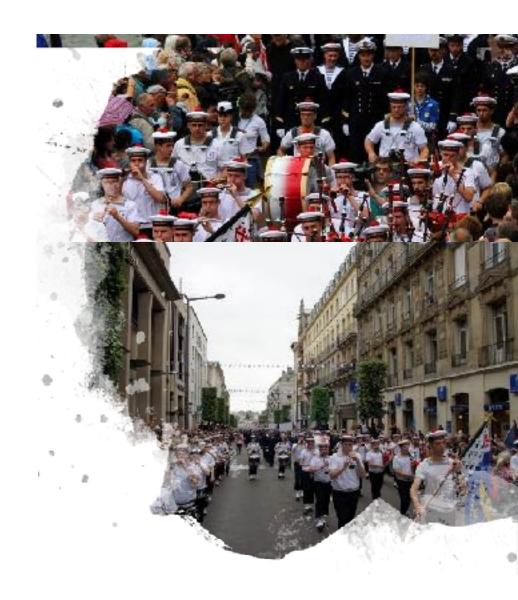
June 7 to 15, 2019

- Animations on the docks all the day long
- Big live concerts organized by the Normandy Region



June 12, 2019

• Crew parade, in the streets of Rouen



June 11 & 13, 2019

Trips to Paris by bus for the crews

arranged by the Armada



June 14, 2019

Congress of Godmothers' Cities





June 15, 2019

• Sailors' jogging on both sides of the quays



June 16, 2019

- The Big Parade from Rouen to the sea
- The patrol of France
 will fly over the Seine during the Grand Parade



Sunday 16th, GRANDE PARADE DE LA SEINE June 2019



TALL SHIPS REGATTA 2019



Institutional sponsors

• La Ville de Rouen



• La Métropole



- Le Département de Seine Maritim
- La Région Normandie
- Le Grand Port Maritime de Rouen
- La Chambre de commerce et d'Industrie de Rouenne
- La Marine Nationale
- Sail Training International









Funding

- •Budget (excluding VAT) 8 million euros
- Revenue from Local Communities and institutional grant: EUR 3 million
- •Private revenue: EUR 5 million





Exceptional sponsorings

The President of the French Republic,
 Mr Emmanuel Macron

The Chief of staff of the National Navy,
 Admiral Christophe Prazuck

• The President of the « Cluster Maritime Français », Frédéric Moncany de Saint-Aignan













Arrival / Departure

Thursday:

- 10.00 12.00 Parade of Sail In
- Captains dinner

Friday:

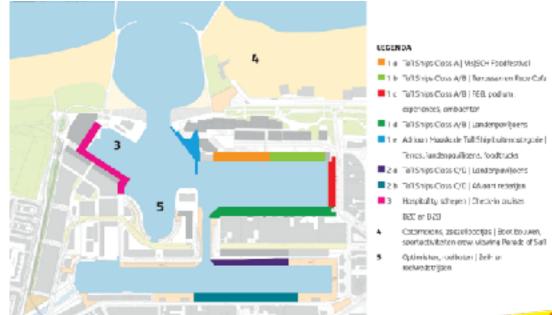
- Sports, Crew Parade, Crew party Sunday:
- 16:00-18:00 Parade of Sail Out Every day program:
- Daysails BtoB dept 11.00, 15.30 and 19.30
- Deckparties from 17.00 onwards
- Daysails BtoC departure every hour.





Development Port of Scheveningen:

- Tall Ship friendly port
- Maritime events:
 - Volvo Ocean Race finish 2018
 - Sail op Scheveningen 2019
 - Volvo Ocean Race stopover 2021/2022?
 - Sailing World Cup Championships 2022
 - Sail op Scheveningen 2022/2023?







The ships





Organizing Partners

- Municipality/Port of The Hague
- Nautisch Evenementen Bureau maritime/hospitality
- DB Aktiviteiten land/catering
- Event-Broker sponsoring
- Windseeker trainees





Key Figures

- 300-400K visitors
- Budget 1,2M
- 30-35 Tall Ships
- Foundation (Board of 5 members)
- All hospitality/business is <u>on</u> <u>board</u>
- In delivery of the event cooperation with local business community





Trainee programme

- Special focus Embassy program
- Partnership with Windseeker
- Target of 140 trainees (buddy-system: NL + international)
- Content for the event / regatta:
 - Social Media feeds during the Regatta
 - Trainees presentations in the Regatta Caré
 - News items





Liaison System

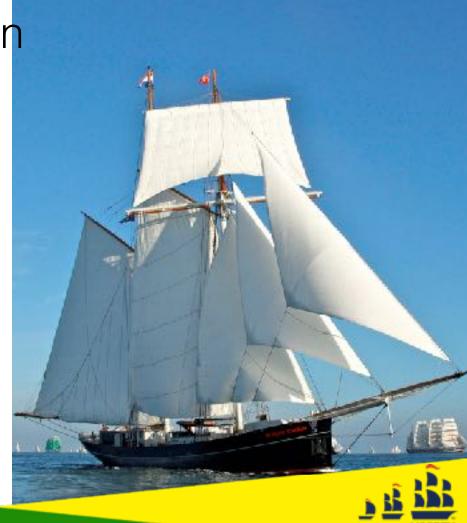
- CLO 1 February
- DLO 1 May
- LO's 17 June
- All communication before arrival





Marketing & promotion

- Mediapartner
- Social Media focus
- Database / DM / E-mailing





Liberty Regatta

- UN theme: Youth 2030
- Workshops
- Trainees
- Parade of WWII vehicles
- Liberation parties

















Voyage to the next economy

- Congres
- Workshop
- Exhibition
- City at the sea















Crew programme

- Beachsports
- Cultural
- Crew Parade
- Crew Party

















For any request:



L'Armada de la Liberté Benjamin Chaise 23, Boulevard Émile Duchemin 76000 Rouen +33 2 35 89 20 03 b.chaise@armada.org



The **Hague**

Stichting Sail op Scheveningen Tinwerf 4 The Hague +31 20 688 1818 info@sailopscheveningen.nl







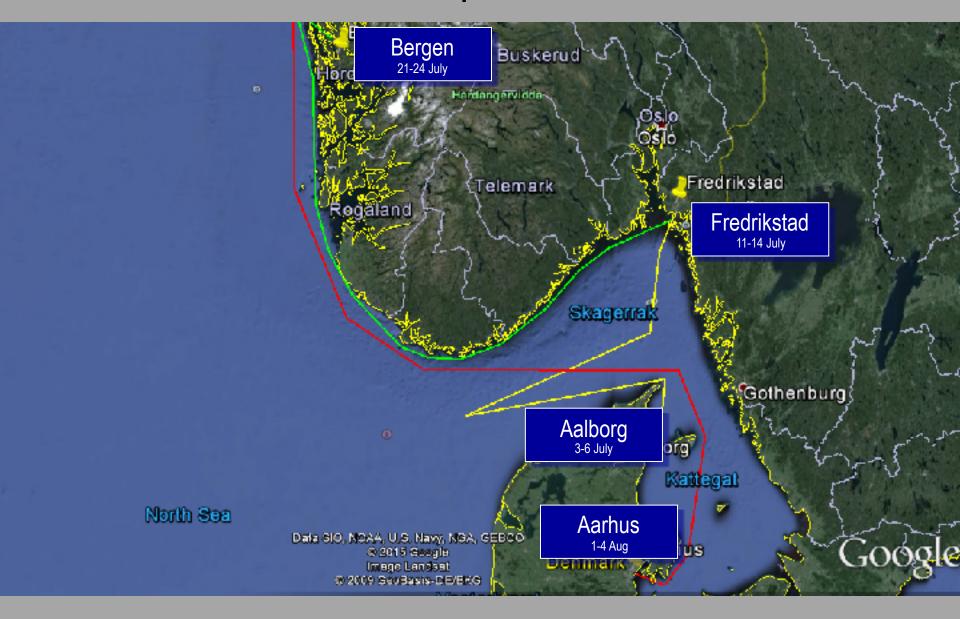
Questions?







The Tall Ships Races 2019





The Tall Ships Races 2019 Aalborg

Host port experience; 1999, 2004, 2010 and 2015

20th anniversary celebration

Highlight of the city event programme with an expected 750.000 visitors

Registrations so far:

• 17 Class A vessels

15 Class B vessels

7 Class C vessels

Class D vessels



EVENT AREA

Event programme

- Opening ceremony
- 20th anniversary celebration
- 5 stages with music and entertainmen all day
- The largest fireworks display ever seen in Denmark (from Limfjord Bridge)
- Closing concert
- A variety of activity areas such as children's area with a maritime theme

Facilities

- Infrastructure
 - In the city centre
 - Vessels are perthed along two visible stretches on both sides of the Limfjord
- Crew service centers
- Food and drink provision of a high standard
- Infopoints
- Shuttle- and tour boats
- TSR 2019 headquarters with crew center



CREW ACTIVITIES

Sport and cultural activities

- Sport and games friendly competitions watersports, football and much more
- Access to swimming baths and other leisure activities
- Sightseeing tours to city attractions and local landmarks
- Use of public transport and TSR 19 shuttle boats without costs

Social activities

- Crew party at Nordkraft with good food and a wide variety of music
- Crew parade
- Captains' dinner
- Ships afterguard/officers'

TRAINEES

- Race 1 from Aalborg to Fredrikstad from 5 - 13 July
- Recruitment campaign initiated in September have signed up to date
- Trainee sponsorships local businesses



CORPORATE HOSPITALITY

30 requests for deck events so far:

- included in sponsorships
- To local / regional businesses and organization
 - Contact to vessels lacement of deck events

Aim: 70 - 80 deck events

Direct marketing to potential customers (local /regional businesses organisations and the public)

TSR 19 Aalborg serves as intermediate between customers and vessels





SEE YOU IN AALBORG 3 – 6 JULY 2019







FREDRIKSTAD KOMMUNE

BORG HAVN



Third time host

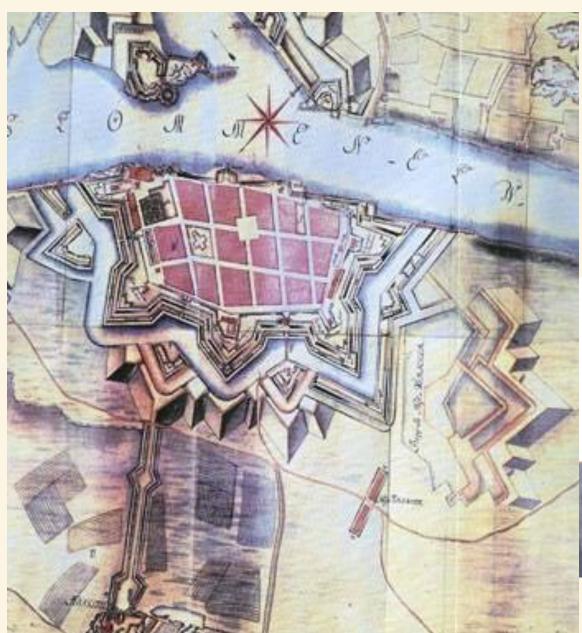
Host port 2005 and 2015

Large team of expertise









750 years of maritime history

13th century - Alv Erlingsson

1567 the city of Fredrikstad was founded









Our heritage

17th century – naval base

Early 18th century – Tordenskiold

19th century – largest sail ship fleet in Norway







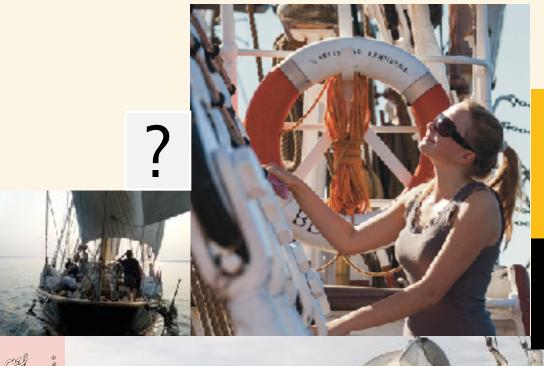




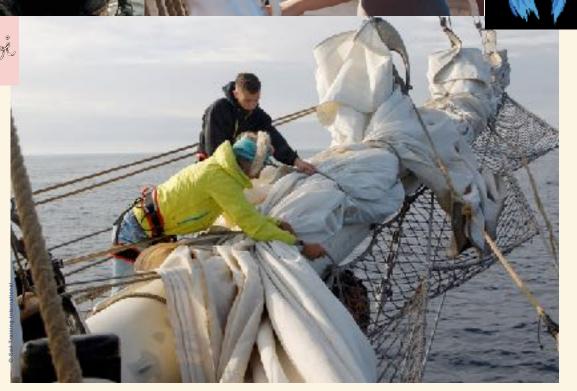
awareness of marine

Become a «clean ocean ambassador *





Sending 160 trainees

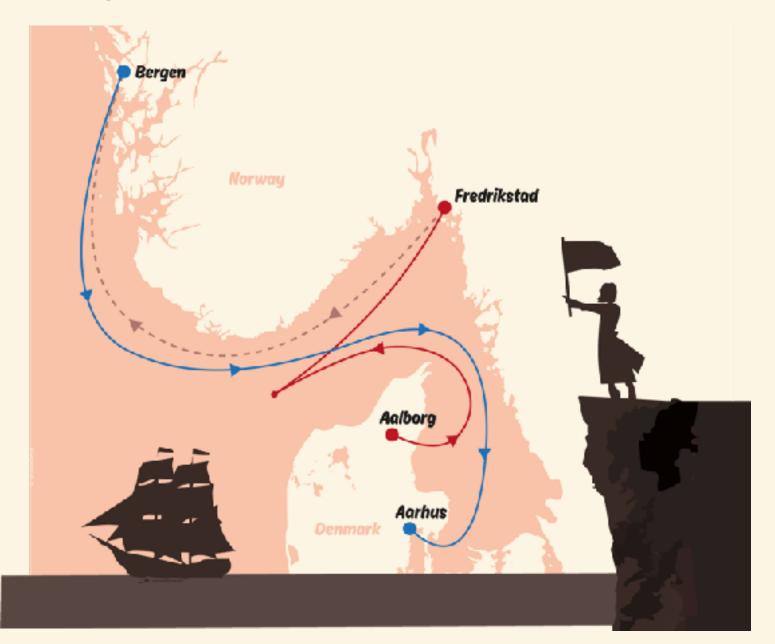








Sailing route 2019







What makes Fredrikstad special

- All the ships in centre of town
- Our unique coastline
- Our maritime history
 We are a mini metropolis









PROJECT MANAGER

Ingar Guttormsen +47 995 52 147 guin@fredrikstad.kommune.no

Welcome-on shore!

July 11-14 2019

www.tallshipsfredrikstad.no









Welcome on board!

TSRB 2019





TALL SHIPS RACES BERGEN 21 – 24 July 2019

July 2019 will mark Bergen's 5th Tall Ships Races. Our city has a strong history of hosting successful Tall Ships Races (most recently in 2014).

Bergen is a UNESCO World Heritage City, surrounded by 7 mountains. Bergen is also **the gateway to the Norwegian fjords**. All this wonderful nature is accessible within a short distance of our harbour.

The city is structured around the port, and is therefore the perfect place to be stationed.





TALL SHIPS RACES BERGEN 21 – 24 July 2019

Bergen is the leading cruise port in Norway. There are many things to do and see whilst you're here, for instance:

- Funicular to Mount Fløyen
- Bryggen UNESCO World Heritage Site
- Ulriken 643 (cable car up to the highest mountain in Bergen & restaurant overlooking the city)
- KODE art museums
- Hiking in Bergen's 7 mountains
- Ole Bull's Villa & Lysøen Island
- Maritime Museum
- Edvard Grieg Museum Troldhaugen
- Bergen Aquarium
- Sea kayaking



THE STATISTICS

- ➤ In 2014, The Tall Ships Races in Bergen had a total of approximately 500,000 visitors across the four days in port
- > We are aiming for 80 ships to Bergen. We currently have 46 ships confirmed
- > 1,000,000 NOK spent on deck events last TSR in Bergen that went directly to ships. In 2019 we aim to do the same
- > We currently have 45 trainees signed up via our website. We aim to send 150 trainees from Hordaland
- ➤ We have already received 475,000 NOK from various sources towards trainee places in 2019 and we are expecting at least 1.5m NOK in total spending



CORPORATE HOSPITALITY

TSR Bergen deck event target numbers: 36 (minimum)

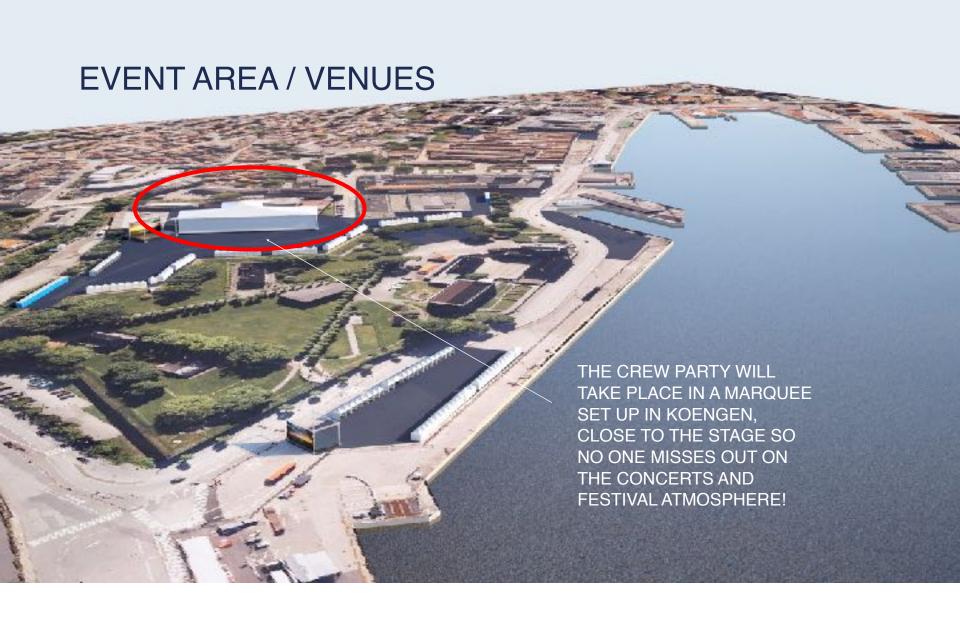
TSR Bergen have already signed contracts with sponsors who we will allocate deck events for in July 2019 on board several vessels, and have already started to plan these allocations.

We are looking at partnering with TicketCo to facilitate corporate hospitality and to allow ticket sales and pre-ordered drinks and food via our webiste, as well as to allow sales on the day.



















MOOD BOARD

















CULTURAL PROGRAMME / CREW

Acidities to the rew reem not will likely involve:

- Beach volleyball
- Football
- Rowing contest in the harbour
- Group excursion (hike or cable car) to Mount Ulriken with concert by Bergen Philharmonic Youth Orchestra playing Edvarg Grieg iconic classical music
- Trip to Mount Fløyen
- KODE art museum tour
- Maritime museum tour
- Trip to Edvard Grieg's house Troldhaugen
- Guided walking/jogging tour of Bergen
- Sea kayaking
- Tug of war





BLÅTT HAV / BLUE OCEAN

We are placing a big focus on ocean environment at the 2019 Tall Ships Races Bergen.

The aims of our Blue Ocean project are to:

- 1. Raise awareness about the challenges related to the environment and sustainability
- 2. Create commitment around new thinking and innovation
- **3.** Establish an interdisciplinary arena and meeting place for business, research and innovation environments, youth and decision makers.

More information can be found on www.blaatthav.no

BLUE OCEAN PARTNERS





























CONFIRMED CRUISE IN COMPANY PORTS:

Strusshamn, Båly havn (Lindesnes), Skudeneshavn and Sirevåg

TO BE CONFIRMED:

Bekkjarvik, Leirvik (Stord), Rosendal and Os in Hordaland



SIGN UP REMINDER

1 December 2018* is your last chance to sign up to The Tall Ships Races 2019 for a reduced price:

ENTRY FEES (nate: prices including VAT)	Entries received before 1 September 2018		Entries received before 1 December 2018		Entries received before 1 May 2019	
Length Overall (excluding bowspit)	2 Pages	1 Hacc	2 Races	1 Race	2 Races	1 Race
Vessels over 40m (131.2f)	2380	£260	2790	2500	21,110	2750
Vessels from 25m to 40m (82ft to 131.2ft)	2285	£200	1695	8280	££25	2580
Vessels from 15m to 25m (49.2ft to 82ft)	2200	£140	0633	2265	£560	2360
Vessels up to 15m (48.2f)	6105	576	£700	£140	6280	7116

^{*}STI have confirmed the cut off date will be extended slightly for representaives of ships attending this conference.



THANK YOU

We hope you will join us in Bergen in July 2019!



Morten Dahl Sebjørnsen

Project Manager
Tall Ships Races Bergen 2019
+47 4005 4085

morten@coevent.no







Aarhus 2019

Thursday I. august — Sunday 4. august





- I. Aarhus was founded by vikings in year 750
- 2. Aarhus is the second-largest city in Denmark
- 3. The city of Aarhus has 340,000 residents
- 4. The city attracts students from all of Denmark, and the average Aarhus resident is only 37 years old
- 5. Aarhus goes by the nickname 'Smilets by'' city of smiles

Aarhus as a maritime hub



- Aarhus has great sailing traditions
- •The best sailors of Denmark train in Aarhus and are gathered in Aarhus International Sailing Center
- •The students of Aarhus hosts the biggest event for students in Northern Europe, where faculties row against each other with more than 30.000 spectators
- •Even the Mayor of Aarhus has a relation to sailing. He goes by the nickname ''Captain Bundsgaard''







In 2018 Aarhus hosted the Hempel Sailing World Championships

A great event with loads of visitors

Showed what we are capable of

Showed that the residents of Aarhus love sailing events

- Many visitors
- Many volunteers







Aarhus as a host of Tall Ships Races 2019

Aarhus hosted Tall Ships Races in 2013









- Located in the heart of the city
- Creating a unique regatta-atmosphere
- Arranging a wide range of activities for crews and visitors









- A great city, great visitors
- Huge interest in maritime events and the Tall Ships Races 2019
- It will be a maritime festival lasting four days
- The event will be well organized and smoothly running
- Maybe the best volunteers in the world!







- 150 trainees from Aarhus will be sailing from Bergen to Aarhus in cooperation with Windseeker
- Primarily A and B-vessels
- 'Help yourself to fundraising' workshop
- Buddies and mentor programme

What does Aarhus offer as host?



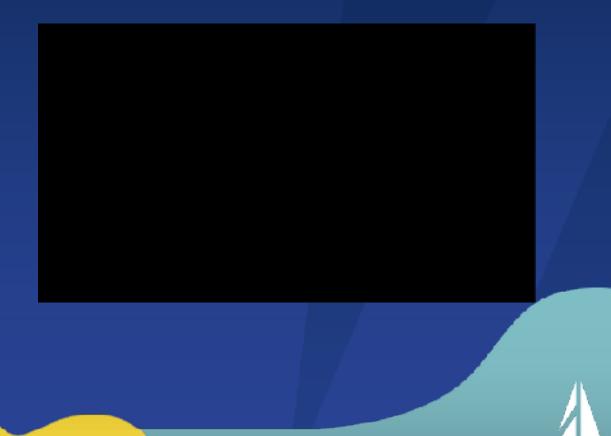
We are throwing 50 deck parties

Receptions, cultural activities and sailing Tell us what you can offer Catering by vessels



See you in Aarhus 1-4 august 2019!







TSR19 AARHUS TEAM

















SCF Black Sea Tall Ships Regatta 2019



