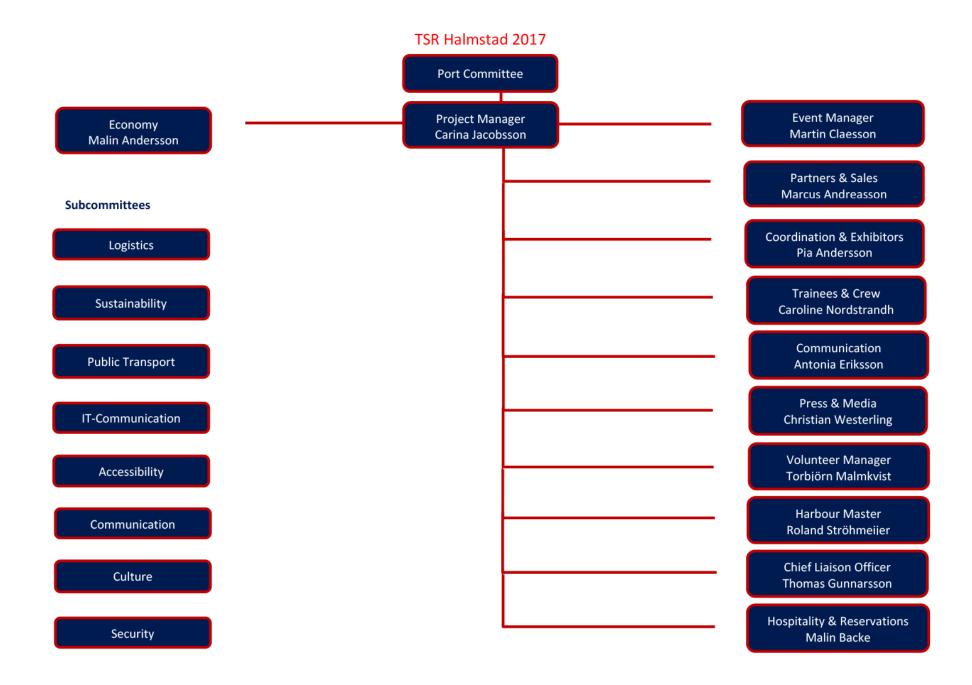


organised by Sail Training International







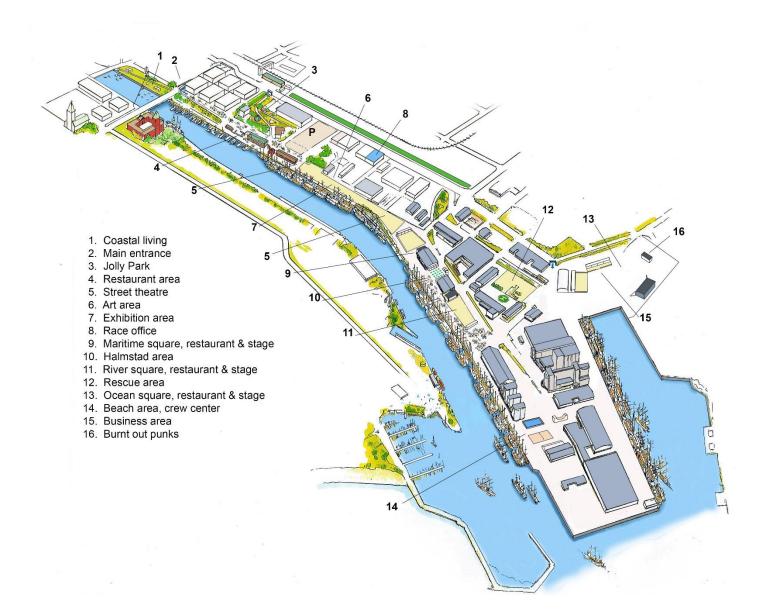


#### What we wanted to accomplish

- City Council Vision Halmstad 2020
- An event for all with emphasize on culture
- Strategi Core values: Youth, Togethernes, Sustainability

• Environmental Event Certificate

















# Challenges

- Sponsors TSR unknown, regional event without national impact
- Electricity always a big cost
- Security a new reality
- Deck events
- Drought sustainability
- Weather

# Marketing

- Web
- Social media
- Billboards in and around Halmstad
- Minimum of ads in traditional media
- 50 000 program pamfletts
- 3 Info Points at the event area

# Media coverage

- 65 Press releases
- 324 artikels in Swedish media and 114 in internationell media
- Potential number of readers: 15,3 miljon
- 40 minutes + a shorter feature in Swedish Television
- Local Radio stations
- 5454 likes in social media

# Key figures

- 53 Tall Ships
- 92 Trainees
- 1100-1200 at the Crew party
- 122 act's and schedule happenings
- 32 sponsorships
- 60 Liaison Officers
- 110 Volunteer's
- 10 Sport Associations
- 8 public sailing's, 14 Corporate hospitality arrangements

#### Trainees & creew – Caroline Nordstrandh



## Challenges Trainee & Crew

- Trainee burseries
- Higher costs according to a long leg
- Crew party & crew center costs



#### Lessons learned

- Board/ Stearing committee
- Wide area Tight area
- Packing up and closing Many hands needed
- Plan B
- Crisis communication

### Success factors

- Our core values always in focus
- Culture & activities
- Site inspection to Antwerp 2016 To get the same picture
- Work groups and wide involvment early
- and, of course.....

#### A good team!



### Thank You for listening!

